



Corporate Affairs  
U.S. State Government Affairs  
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May 3, 2017

RE: SUPPORTING HB17-1227, ELECTRIC DEMAND-SIDE MANAGEMENT PROGRAM EXTENSION

Honorable Tim Neville  
Chair, Senate Committee on Finance  
Colorado General Assembly  
200 E Colfax, RM 346  
Denver, CO 80203

Dear Senator Neville:

On behalf of Ingersoll Rand and our business unit, Trane, thank you for considering the legislation before you, HB17-1227. We are pleased to support the legislation and encourage its passage.

Ingersoll Rand advances the quality of life by creating comfortable, sustainable and efficient environments. Our people and our family of brands—including Club Car®, Ingersoll Rand®, Thermo King® and Trane®—work together to enhance the quality and comfort of air in homes and buildings; transport and protect food and perishables; and increase industrial productivity and efficiency. In 2014, we announced a roadmap to increase energy efficiency and reduce the environmental impact of our product portfolio and in our own operations, which will result in the avoidance of 20.85 million metric tons of CO<sub>2</sub> globally by 2020.

Our Trane business employs a number of Coloradans, including 400 employees at our manufacturing operations in Pueblo, and more than 200 employees at offices in Denver, Colorado Springs, Fort Collins, and Grand Junction, who provide our customers with products and services to meet their comfort needs. These energy-efficient solutions are an important part of our Commercial HVAC portfolio, as well as our ability to meet our carbon footprint reduction goals.

We encourage energy efficiency, demand-side management programs, and high efficiency building practices, including high efficiency heating and cooling systems. These energy improvements not only save consumers and businesses energy and money, but they also support job creation, and enhance the reliability of the electric grid through lower peak loads.

Our Trane products can be found in a number of buildings across Colorado, including large installations at the Pepsi Center in Denver, the Vestas Towers facility in Pueblo, and throughout Mesa County Valley School District 51.

We are proud to have an ongoing partnership with Mesa County Valley Schools. For more than 25 years, we've worked with the school district to meet the indoor comfort needs of students and teachers. Of note, the district has utilized the efficiency programs made possible under HB 1037 to secure rebates making more high-efficiency products attainable. As a result, taxpayers save even more money on the operations of their schools for the life of the project, while minimizing upfront costs.

Thank you for considering our perspective on HB17-1227. We encourage continuation of an efficiency initiative that works.

Sincerely,

Craig Rushing  
Director, State and Local Government Affairs

*Ingersoll Rand Family of Brands*

